



2022-23 Fall Harvest Discounts

Arnold - Farnam - Gothenburg - Merna

CORN			
Moisture: Basis 15% 1.5% ea pt	Test Weight: 53.9 - 52.0 1 cnt ea 51.9 - 50.0 2 cnts ea 49.9 - 48.0 3 cnts ea 47.9 & Dwn 4 cnts ea	Heat Damage: 0.3 - .5% 1 cnt ea .1 .6 & Up 2 cnts ea .2	BC / FM 3.1 - 5% 2 cnts ea 5.1 - 10% 3 cnts ea 10.1 & Up 4 cnts ea
Drying: 15.1 - 18% 5 cnts ea 18.1 - 20% 6 cnts ea 20.1 & Up 8 cnts ea		Damage: 5.1 - 7% 2 cnts ea 7.1 - 10% 3 cnts ea 10.1 & Up 4 cnts ea	Infested - 10 cnts Musty - 10 cnts Sour - 10 cnts

MILO			
Moisture: Basis 14% 4% ea pt	Test Weight: 54.9 - 52.0 2 cnts ea 51.9 - 50.0 3 cnts ea 49.9 & Dwn 4 cnts ea	Foreign Material: 3.1% & Up 2 cnts ea	Infested - 10 cnts Musty - 10 cnts Sour - 10 cnts

SOYBEANS			
Moisture: Basis 13% 13.1 - 15% 3% ea pt 15.1 & Up 6% ea pt	Test Weight: 53.9 - 50.0 1 cnt ea 49.9 & Dwn 2 cnts ea	Heat Damage: .3 - .5% 2 cnts total .6 & Up 2 cnts ea .5	Splits: 10.1 - 30% 2.5 cnts ea 5% 30.1 & Up 5 cnts ea 5%
Foreign Material: 1.1% & Up subtracted 1:1 from gross bushels Additional Disc of 6 cnts/pt over 5.0%		Damage: 2.1 - 4% 2 cnts ea .5 4.1 - 4.5% 4 cnts ea .5 4.6 & Up 8 cnts ea .5	Infested - 10 cnts Musty - 10 cnts Sour - 10 cnts
Soybeans of Other Colors: 1.1 - 5% 2 cnts ea 10.1 - 15% 6 cnts ea 5.1 - 10% 4 cnts ea 15.1 & Up 8 cnts ea	**Treated Soybeans are NOT accepted**		

Storage
CORN - Price Later - 15 days grace / 6 cnts per month (.00200/bu/day) / Priced by October 5th, 2023 All corn MUST be placed on Price Later - NO OPEN STORE
BEANS - Price Later - 15 days grace / 7 cnts per month (.00230/bu/day) / Priced by October 5th, 2023 All soybeans MUST be placed on Price Later - NO OPEN STORE
MILO - Price Later - 15 days grace / 6 cnts per month (.00200/bu/day) / Priced by October 5th, 2023 All milo MUST be placed on Price Later - NO OPEN STORE



2022-23 Fall Harvest Policies

Arnold – Farnam – Gothenburg - Merna

The first grain delivered will be applied to contracts. All grain thereafter will automatically be placed into our **Price Later (PL)** programs and no Open Storage allowed. Title to grain placed on **PL** immediately passes to Country Partners and no Warehouse Receipts can be issued. So please keep this in mind as it pertains to government payments or loan eligibility. Full marketing control remains in the producer's control. **PL** gives your Cooperative the flexibility to make marketing decisions and move grain before you've sold it, potentially creating much needed space at harvest time. **PL** can be a very helpful tool for your Cooperative as one of our top priorities is keeping space available.

Please sign & return all grain contracts at your soonest convenience. **PL** acknowledgements will be mailed out to producers shortly after harvest, with final delivered bushel quantities entered. Our **PL** contracts & policies are very similar to last year, with the exception of revised service charges (storage) and the Final Pricing date.

Corn not sold within 15 days will become subject to Service Charges (storage) in our **PL** program and will revert back to the delivery date of each load or scale ticket. Service Charges (storage) will accrue at a rate of 6 cents per month (approx. .00200/bu/day) until priced.

Soybeans not sold within 15 days also become subject to Service Charges (storage) in our **PL** program and will revert back to the delivery date of each load or scale ticket. Service charges (storage) will accrue at a rate of 7 cents per month (approx. \$0.00230/bu/day) until priced.

Milo will only be accepted at Farnam & will also immediately be placed on **PL**. If not sold within 15 days, Service Charges (storage) will begin accruing at 6 cents per month (approx. \$0.00200/bu/day) from the delivery date of each load.

Service /storage charges will only be waived if sold within the 15-day grace period, on an individual load basis.

PL bushels must be priced during normal trading hours of the CBOT by October 5th, 2023. All remaining bushels thereafter will be priced by CPC on the next business day when markets resume trading, at the 8:30 am CST open.

We can't stress enough the importance of notifying us before harvest of any new accounts or changes to account splits. Also, please have drivers correctly instruct our scale personnel of ownership and splits at delivery and have them recheck tickets for accuracy right away before leaving the scale. This all helps eliminate errors and extra work, not to mention it keeps things moving along in a timelier manner for everyone.

Samples will be taken from each load and tested on site. There will be no averaging at settlement. Loads with obvious inconsistency when unloaded will have another sample taken at the unloading point, with the final grade being the higher (or worst) grade factor on the entire load. We reserve the right to forward samples to Hastings Grain Inspections for additional testing (at the producer's expense), with these official results being final. We also reserve the right to reject loads with questionable characteristics, without an official inspection.

All instore grain must be priced versus nearby bids and cannot be applied to Forward Contracts (no early delivery). In the event we fill, or space becomes an issue, we reserve the right to accept cash and contract grain only.

Oldest contracts will be settled first and no cash settlements made until pre-existing contracts are filled. Contracts are expected to be delivered in full, with under-fills cash settled and final settlements adjusted. Lien searches will be conducted before payment is issued and joint payments issued if additional interests are determined. Payment will not occur until we've received instructions and we appreciate your understanding that no payments will be made during evening hours or on weekends due to reduced staffing, even though we may be open. Remember, checks are only written at Spalding & Gothenburg. Ask about our convenient direct payment option! Avoid another trip to town & snail mail!!

Also sign up and use our improved MyGrower app. Besides viewing grain contracts, tickets and settlement information you can also access other areas of business done with Country Partners. You can even pay your account balances thru this app! The MyGrower app is a MUST HAVE for convenience. Call or stop in for more information.

Deferred Payment contracts are available, but no additional premiums paid. Once written, this contract cannot be voided. So be sure you know your tax situation before choosing the Deferred Payment option.

Direct-Delivered grain must be delivered with provided Bill of Ladings (BOL). Please promptly return delivery tickets and BOL to Country Partners for settlement. NOTE: You lose title to all Direct-Delivered grain when it's dumped.

Please refer to the opposite side of this letter for all other related discounts. As always.....ALL POLICIES AND DISCOUNTS ARE SUBJECT TO CHANGE WITHOUT NOTICE.

THANK YOU for choosing Country Partners Cooperative! We appreciate your business and look forward to serving your needs.